

January 7, 1956

TO: Mr. H. R. Costley (3)

FROM: A. G. Koopfgen

CC: R. Abernethy
E. W. Barnitt
W. S. Berry
J. L. Brown, Jr.
B. Chapin, Jr.
Leo Feun - Toronto
J. Fletcher - Tor.
J. Gogola - Ken.
R. C. Hard, Jr.
J. A. Henry - Tor.
J. E. Johnson
J. A. Lee
M. F. Moore
R. J. Orr - Toronto
H. G. Parton
J. W. Raisbeck
G. Romney
R. K. Seidel - Milw.
L. H. Shippee
W. L. Thoreson
H. S. Turner
W. E. Waddis - Toronto
J. W. Watson

SUBJECT: Schedule No. 9 - Series III Metropolitan

Attached are three copies of subject building schedule. This schedule reflects an increase in the daily rate of 15 starting in February 1957 all allocated to domestic sales. This rate increase carries through May. During this period, we have also increased the number of soft tops by approximately 30 per month for domestic sales.

We have also revised the number of working days per month as per our conversation of Friday, January 4. Therefore, changes were made:

May	Was 21	now 23
June	Was 20	now 18
July	Was 16	now 20

As a result of the July working days revision, we have reduced the overall daily rate previously on Schedule No. 8 from 57 per day down to 50 per day and carried this overall daily rate through the completion of the 20,000 Series III Metropolitan. The date of completion of the authorized quantity is now six working days in September as compared to 19 working days of October on the previous schedule.

No change is made in the overall commitment of hard tops and soft tops from Schedule No. 8.

As per our conversation, you have been advised that all of the new colors,

P-913 Mardi Gras Red
P-914 Frost White
P-912 Berkshire Green, Medium

have been approved and you have advised that all of these color combinations should be in production by mid February. We would appreciate the serial numbers of the first cars painted with the new colors. We are listing, therefore, only the distribution of color combinations for the new paints:

H. R. Costley

Schedule No. 9 - Series III Metropolitan

PAINT after new colors are available	Hess and Hudson Domestic	Foreign M-H Gen.	Export Estl. of "GI"
P913-P914 Mardi Gras Red - Frost White	33 1/3%	33 1/3%	33 1/3%
P-910-P914 Sunburst Yellow-Frost White	33 1/3%	33 1/3%	33 1/3%
P912-P914 Bark, Green Med.-Frost White	33 1/3%	33 1/3%	33 1/3%

Other customer options pertaining to the Metropolitan are listed as:

<u>TIRES</u>	White Side Wall	100 %	15 %	50 %
	Black Side Wall	-	85 %	50 %
<u>RADIO</u>		100 %	100 %	100 %
<u>WEATHER EYE</u>		100 %	100 %	100 %

It is understood that Mr. J. E. Johnson is preparing shipping schedule for March based on this schedule.

Regarding your letter of December 12 wherein you advised that Canada had received 19 additional cars in excess of their schedule through February, we have been advised that Canada's shipping schedule through March includes these cars. When the next schedule is prepared, they have indicated they may ask us to increase their April Schedule by 15 soft tops. Since it is impractical to ask you to make an additional buy of 15 soft tops, we will attempt to arrange a trade with one of the other divisions at that time if it becomes necessary.

Based on our discussion Friday, it is understood that you are limiting your commitments for customer options and basic components to the minimum practical limits not to exceed six months at any time except in the case of components peculiar to the soft top body style which is through the authorized total of 2588 because of the small quantities involved. We believe that this is a practical method of procedure and should be continued.

If there are any questions, please advise.

A. G. Koepfgen
A. G. Koepfgen

AGK:ms

Attachment

SCHEDULE NO. 9 DATE 1-4-57
 REVISION NO. _____ DATE _____

MONTHLY BUILDING SCHEDULE
 PRODUCT
 SERIES III 1500 c.c. ENGINE
 METROPOLITAN SERIES CARS - AUSTIN MOTORS CO., LTD, ENGLAND

APPROVED R.Chapin Jr. (signed) DATE 1/7/57
 APPROVED E.W. Bernitt (signed) DATE 1/7/57

DESCRIPTION	BUILT FACTORY THRU Dec. '56	FIRM BUILDING SCHEDULE (FABRICATED MATERIAL RELEASE)															TENTATIVE SCHEDULE (RAW MATERIAL RELEASED)			GRAND TOTAL		
		MONTH January DAYS 23			MONTH February DAYS 20			MONTH March DAYS 21			MONTH April DAYS 20			MONTH May DAYS 23			DAILY	MONTH	CUM'L TOTAL			
		DAILY	MONTH	CUM'L TOTAL	DAILY	MONTH	CUM'L TOTAL	DAILY	MONTH	CUM'L TOTAL	DAILY	MONTH	CUM'L TOTAL	DAILY	MONTH	CUM'L TOTAL						
DOMESTIC LHD:																						
Hard-Top	6656		863	7519		1080	8599		1139	9738		1080	10818		1275	12093						
Soft-Top	795		82	877		160	1037		163	1200		160	1360		155	1515						
Total U.S.	7451	41.1	945	8396	62.0	1240	9636	62	1302	10938	62	1240	12178	62.2	1430	13608						
Over/(Under) Sched. No.8	0		0	0		296	296		311	607		296	903		439	1342						
FOREIGN:																						
EXPORT LHD																						
Hard-Top	443		60	503		73	576		90	666		94	760		90	850						
Soft-Top	192		25	217		25	242		47	289		48	337		40	377						
Total Export LHD	635		85	720		98	818		137	955		142	1097		130	1227						
RHD																						
Hard Top	0		0	0		0	0		15	15		12	27		10	37						
Soft Top	0		0	0		0	0		8	8		6	14		5	19						
Total Export RHD	0		0	0		0	0		23	23		18	41		15	56						
Grand Total Export	635		85	720		98	818		160	978		160	1138		145	1283						
Over/(Under) Sched. No.8	(3)		0	(3)		3	0		0	0		0	0		0	0						
CANADA NASH																						
Hard-Top	565		25	590		149	739		130	869		141	1010		82	1092						
Soft-Top	15		15	30		6	36		33	69		14	83		10	93						
Total Nash-Canada	580		40	620		155	775		163	938		155	1093		92	1185						
Over/(Under) Sched. No.8	0		0	0		0	0		0	0		0	0		0	0						
CANADA HUDSON																						
Hard Top	243		15	258		90	348		65	413		45	458		48	506						
Soft Top	10		3	13		10	23		10	33		5	38		2	40						
Total Hudson Canada	253		18	271		100	371		75	446		50	496		50	546						
Over/(Under) Sched. No.8	0		0	0		0	0		0	0		0	0		0	0						
TOTAL FOREIGN	1468	6.2	143	1611	17.7	353	1964	19.0	398	2362	18.3	365	2727	12.5	287	3014						
Over/(Under) Sched. No.8	(3)		0	(3)		3	0		0	0		0	0		0	0						
GRAND TOTALS																						
Hard-Top	7907		963	8870		1392	10262		1439	11701		1372	13073		1505	14578						
Soft-Top	1012		125	1137		201	1338		261	1599		233	1832		212	2044						
Total	8919	47.3	1088	10007	79.7	1593	11600	81.0	1700	13300	80.3	1605	14905	74.7	1717	16622						
Over/(Under) Sched. No.8	(3)		0	(3)		299	296		311	607		296	903		439	1342						

